



(REGISTERED BROKERS)

Rostand Pty Ltd A.C.N 010 445 771 AFSL 245562 t/a

Tony Bemrose Insurance Brokers

Member of the Council of Queensland Insurance Brokers

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powered by



An offsite data backup solution for your business

As a valued client of TBIB and as part of our ongoing commitment to providing you with the best risk management solutions for your business, we are very pleased to recommend the off site data backup service as offered by Spheritec Ltd through their DATAGARD product.

Your data is one of your company's most valuable assets. Protection of this asset is critical to the ongoing success of any business. The days of taking your tape or DVD backup offsite each night are over. Datagard has made automated, offsite business backup possible with a simple to use, secure, cost-effective solution to ensure that your critical data is never at risk.

The DATAGARD off site backup service is very competitively priced and is available from \$19 per month for the 2gb backup plan, which suits most small businesses.

Off site data backup, when taken in conjunction with a comprehensive package of general insurance covers including Fire and Perils and Business Interruption Insurance, provides your business with the best protection available against suffering potentially devastating financial losses.

An offsite backup solution also removes the worry of having to personally backup and remove your data from your store or office at the end of the day which is a laborious and time consuming task. Placing the responsibility for this task with a staff member also incurs the risk of failure of your backup procedure and if not checked regularly your backup media.

As your general insurance broker, I can also recommend the value of this service when the unfortunate event of a significant damage claim occurs where your computers and the data they contain are damaged. The ability to quickly access your data (particularly accounting and sales data e.g. MYOB, POS software, Quicken file) makes the claims assessment process significantly less complicated than if a recent copy of your data was not available.

Configuration and access to the Datagard service is very easy and requires that you or your I.T. support follow only a few simple steps.

To setup your offsite backup solution please contact Niven Bawden or Sean Bemrose who will be more than to assist you to commence this process. We have also enclosed an order form.

TBIB does not hold any shareholding in Spheritec Ltd which provides the Datagard product. TBIB may receive remuneration for referring clients to Spheritec Ltd. TBIB can not access your data and complies with all privacy laws. TBIB is a referrer only and does not manage or participate in the Datagard process.



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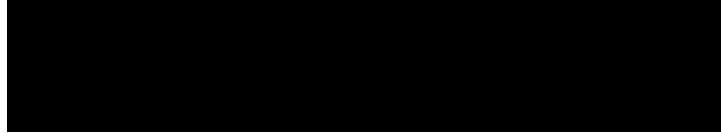
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The data transferred to and from your office and the Datagard server is completely secure as it is encrypted in such a way that only you / your company with the key / password can view or access your data.

We naturally recommend you retain your on site backup procedures for additional data security.

The professionals at Datagard are also more than happy to assist you over the phone or will visit you on site to help complete the setup process. You can reach them directly on 1300 130 110 or support@datagard.com.au.

TBIB uses and recommends the Datagard service and is happy to provide you more information on this service offering.

Thank you again for your continued support and we trust that the Datagard services may be of value to your business.

Yours sincerely,

Sean A Bemrose Dip FinServ(broking) BEcon BA A.S.I.A
General Manager

Niven J Bawden Dip FinServ (broking) MCSE
Account Executive.

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